



Darlene Minatel / Vice President, National Account Sales



Darlene Minatel, Vice President of National Account Sales, has been with Manpower for nine years. She is responsible for corporate sales in the United States and directs a team of more than 60 professionals servicing more than 250 strategic client relationships.

Manpower acts as master vendor, sole supplier, or vendor managed services provider for a variety of corporate accounts. Minatel provides executive level direction and leadership to the corporate account sales organization and is directly responsible for the development, expansion and execution of strategies to achieve growth targets, market share goals and an unsurpassed level of customer satisfaction.

With more than 20 years in the staffing industry, Minatel's experience in operations, global account management and sales leadership has allowed her to set benchmarking standards in national and global sales, undertake successful strategic negotiations and maintain solid customer partnerships often across international boundaries.